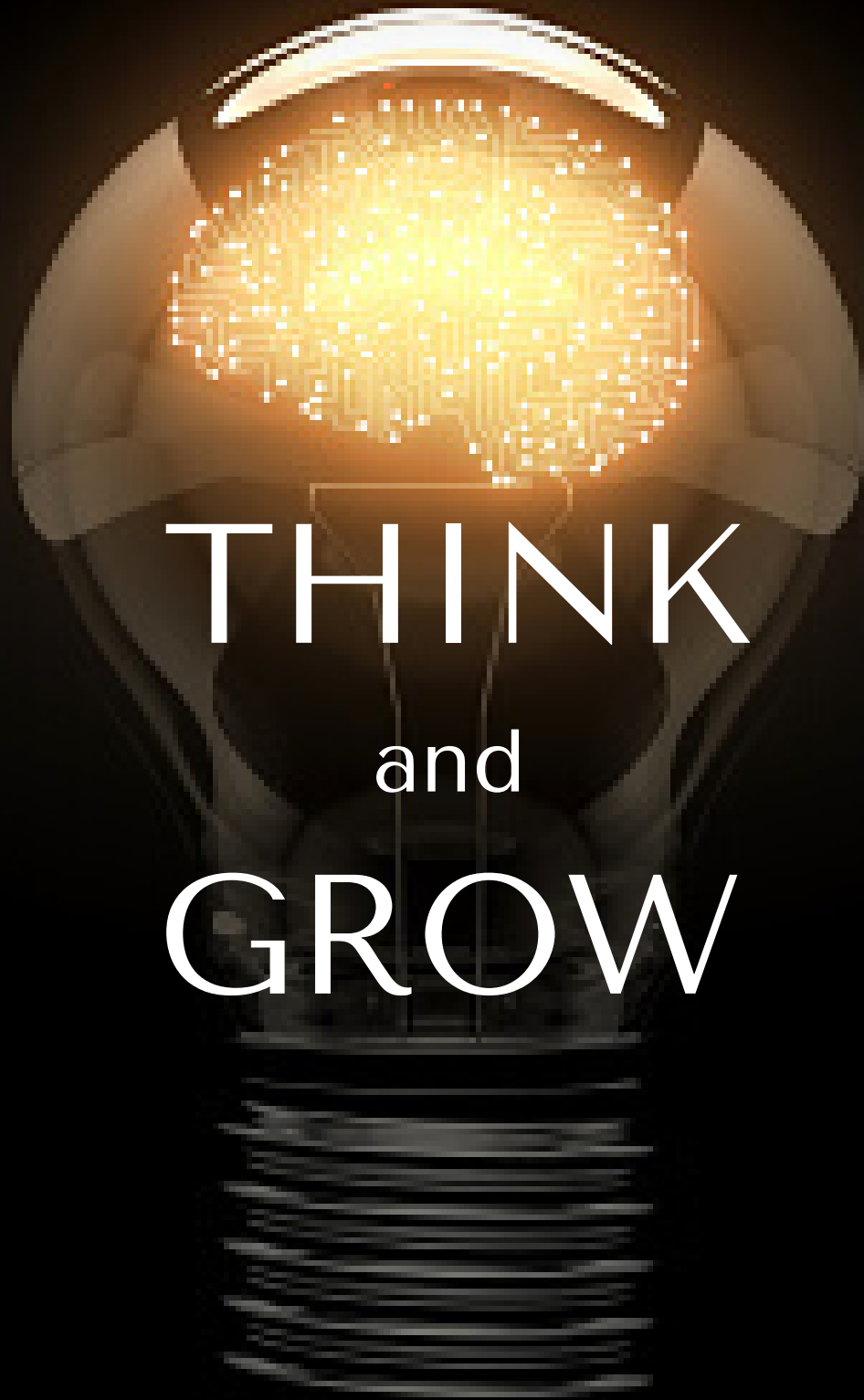


The Workbook



THINK
and
GROW

LESSON SEVEN

Recommended Reading: Chapter 9 Persistence**Persistence is a state of mind: pages 225-233**

In this lesson, we have given you a list of the major causes of personal failure. Go through them and check off the ones that apply to you. Be honest with yourself. By taking note of which ones apply to you, you can avoid the failure that will inevitably follow if you don't correct them.

Not having a definite major purpose

Inadequate education

Lack of self-discipline

Indifference towards opportunities to advance yourself

Settling for mediocrity

Procrastination

Trying to get something for nothing

Indecisiveness

Basic fears (poverty, ill health, criticism, loss of love, old age, death)

Picking a partner who is incompatible with you

Being too cautious

Not being cautious enough

Poor choice of career/lack of passion for job

Indiscriminately spending time and money

Not being able to control your tongue

Vanity

Desire for revenge

Intolerance

Forming and expressing opinions not based on facts

Unwillingness to go the extra mile

Meddlesome curiosity about others' affairs

Egotism and Vanity
